SCHOOL OF BUSINESS

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Brittan Trozzi, MBA, Assistant Director, Alumni Relations

Graduate Programs
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Diane D. Pattison, PhD, Academic Director, Master of Science in Accountancy
Diane D. Pattison, PhD, Academic Director, Master of Science in Taxation
Marko Svetina, PhD, Academic Director, Master of Science in Finance
Charles Tu, PhD, Academic Director, Master of Science in Real Estate

Faculty
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Program Descriptions

The Master of Business Administration (MBA) encompasses 56 units of rigorous and relevant academic study that places experiential opportunities, values-based learning, and leadership skill development at the core of the USD MBA experience. The MBA is offered in both a full-time and part-time format. The Full-Time MBA is a two-year, cohort-based program starting each Fall. The Professional MBA program is geared towards working professionals and offers evening, weekend and hybrid classes, starting in either the Spring or Fall semester. The flexible schedule allows for program completion within two to three years. Students in both the Full-time MBA and Professional MBA programs may pursue a concentration by focusing their elective courses in a specific area of interest. The MBA programs provide several opportunities for overseas study, with a requirement for a short-term overseas study for Full-Time MBA students.

The Master of Science in Accountancy (MACC) is a flexible, multiple track 30-unit program designed to meet the needs of a broad range of professionals, including those who seek to meet the 150-hour requirement to become a CPA. Each course meets over a concentrated five-week term, which enables students to accelerate their course of study to fit their learning or professional needs.

The Master of Science in Global Leadership (MSGL) program is designed for high-performing mid-level executives and military personnel who have an established track record of success within their specific occupation. The MSGL is comprised of 32 units and is organized into class cohorts. This degree provides the academic foundation for those who seek to demonstrate effective leadership and management skills in the changing global arena.

Centers and Institutes

John Ahlers Center for International Business

The Ahlers Center for International Business is dedicated to supporting USD’s mission to develop more globally minded, responsible leaders. The Ahlers Center designs and delivers a wide array of programmatic offerings and experiences for students, faculty and the business community in many different ways. The
Ahlers Center also creates tailored executive education programs for corporations and partner universities. To support USD faculty in their efforts to bring an international perspective to the classroom, the Center organizes international faculty development trips as well as offers the opportunity for faculty to apply for grants to support research projects. International speakers and academic leaders are sponsored by the Center to enrich the community’s knowledge of the increasingly competitive global business arena.

To accommodate students, the Ahlers Center for International Business sponsors graduate business study abroad programs across the globe. Graduate business students may gain international experience through a semester exchange or short-term study abroad opportunities. The Ahlers Center helps make the classroom at USD more internationally diverse by coordinating exchange students from international partner universities.

Each short-term study abroad program offers a choice of graduate courses, giving participants the opportunity to study topics particularly relevant to their individual career goals. The graduate business courses are taught in English by internationally recognized faculty, oftentimes in partnership with local universities, and are open to graduate students in various programs at USD.

During the summer and January (intersession) terms, the time spent abroad ranges from one to three weeks. There are programs to accommodate both working professionals as well as full-time students. Participants can earn up to eight units of credit during these terms. During the intersession term, the Ahlers Center also coordinates international consulting projects abroad supervised by USD faculty members, which give students the opportunity to work in a company gaining hands-on international business experience.

All of these international immersion opportunities expose students to international business practices and sensitize them to cultural differences, ultimately influencing international interaction. Interested students should contact the Ahlers Center for International Business at (619) 260-4896, email ahlers@sandiego.edu, or go to http://www.sandiego.edu/business/centers-of-excellence/ahlers-international-business/.

**Burnham-Moores Center for Real Estate**

As a Center of Excellence within the University of San Diego’s School of Business, the Burnham-Moores Center’s mission is to recruit, educate and mentor our real estate students with the goal of facilitating their career pursuits within the industry. We accomplish this mission through outstanding faculty and professional staff, industry outreach, career services and cutting-edge research. The result is to advance socially responsible leadership in real estate.

The Burnham-Moores Center for Real Estate provides course offerings to real estate professionals at all levels of career development through various academic programs. World-class faculty, coupled with an extensive network of industry contacts, provides students with a one-of-a-kind educational experience that positions them for success. Programs offered include a continuing education Certificate in Real Estate Finance, Investments and Development and a Certificate In Land Use and Sustainable Community Development.

Each year, the Center brings together over 2,000 industry and civic professionals through numerous conferences. Flagship events include an Annual Real Estate Conference, a Residential Real Estate Conference, a Women in Real Estate conference, and a distinguished lecture series, Breakfast at the BMC, which features top industry professionals.

The Burnham-Moores Center has unparalleled connections with the San Diego real estate community and beyond. Each year, more than 100 industry professionals serve as guest lecturers in undergraduate, graduate and continuing education classes. Four Policy Advisory Board committees are made up of over 100 senior real estate professionals, who provide invaluable services to students through internships, mentorships and job opportunities. For additional information about the Burnham-Moores Center for Real Estate, go to www.sandiego.edu/business/centers/real_estate.

**Accountancy Institute**

The Accountancy Institute was created to serve the educational professional needs of the San Diego accounting community. The institute offers a variety of personalized educational opportunities including the tax boot camp, a certificate in financial planning and other continuing professional education programs.

These, as well as other networking and personal growth opportunities, are available to our current students, our alumni and other San Diego professionals from the accounting community. The University of San Diego Accountancy Institute’s commitment to personalized leadership and ethics continues through our variety of professional opportunities offered by our faculty.

**Center for Peace and Commerce**

The Center for Peace and Commerce (CPC) is a collaborative effort between the School of Business (http://www.sandiego.edu/business) and the Joan B. Kroc School of Peace Studies (http://www.sandiego.edu/peacestudies). The mission of the Center for Peace and Commerce is to prepare new generations of change-agents to make a positive impact on the 4 Ps: people, profit, planet and peace. The CPC encourages innovative thinking and action, integrating business principles and effective management with unique ideas for peacebuilding and social impact. The CPC contributes to a new paradigm for business and peacebuilding through teaching, scholarship, and social enterprise development.
Supply Chain Management Institute
The Supply Chain Management Institute (SCMI) is committed to the development of leading edge strategies and techniques in integrated supply, operations and logistics management. SCMI focuses its efforts on three areas: world-class education, collaborative relationships and applied research. The institute disseminates its insight and practices through annual forums. In striving to be the preferred source for individuals and companies seeking executive-level supply chain management education, SCMI supports a web-based Graduate Certificate in Supply Chain Management and a web-based Master of Science in Supply Chain Management. The institute also supports the resident Master of Business Administration by providing an emphasis in Supply Chain Management.

SCMI provides students with opportunities to learn from leading practitioners in supply chain management. The institute also assists students and alumni with career placement through its annual job fair and year-round access to leading corporations with opportunities for both internships and long-term placement. The student division of the institute, the Supply Chain Management Association (SCMA), also organizes tours to world-class facilities and opportunities for interacting with industry and professional organizations. The alumni division of the institute, the Supply Chain Management Alumni Association (SCMAA), provides a supply chain management focused platform where associated members collaborate, exchange innovative ideas, share industry leading practices and network with industry professionals in a setting that promotes social responsibility as well as personal and professional growth.

SCMI is dedicated to building wide practitioner, academic, alumni and student networks into a vibrant community of leading-edge practice. For additional information, go to www.sandiego.edu/scmi.

General Requirements
Students must complete all course requirements with an overall grade point average of at least 3.0 on a 4.0 scale. Use of the grades “A+” and “D” are not permitted in the graduate business programs. Also see here (catalogs.sandiego.edu/graduate/academic-regs) for policies on academic probation and disqualification.

Transfer of Graduate Credit
Transfer of credit pertains to equivalent graduate courses completed at another accredited university or in another graduate program at USD, while the student is enrolled in a USD graduate business program. Petitions for transfer of credit must be approved prior to the course being taken. No more than 6 semester units may be transferred into the MBA or the MSRE program. While USD is not Jesuit, it participates in the Association of Jesuit Colleges and Universities (AJCU) agreement to accept qualified students who have been accepted as fully-matriculating from any other participating AJCU member institution.

Non-Degree Special Students
Any interested individual holding a bachelor’s degree from an approved and accredited institution may apply for special student status and may, with permission of the Office of Graduate Admissions and the department or school involved, take up to six units of coursework offered by the University of San Diego graduate programs. Exceptions to the 6-unit limit must have the recommendation of the program director and approval of the dean of the school in which the course is being offered. The School of Business restricts non-degree access to courses to students already enrolled and in good standing in graduate programs at USD or other accredited and approved institutions. Special students may be prohibited from enrolling in specific courses.

Course Prerequisites
Students are responsible for meeting all course prerequisites prior to enrollment in each course.

Responsibility of Students
Students enrolled in all programs are responsible for adhering to all regulations, schedules and deadlines outlined in this section, in the introductory sections of this Course Catalog and in any handbooks, contracts, or guideline sheets pertinent to their program. Students have the further responsibility of ensuring that all graduation requirements are met. Questions on these matters should be directed to the student’s adviser.

Waiver Administration and Conditions for Waiver
Some core courses in the MBA program may be waived only by examination if the administrative director agrees that a sufficient knowledge base exists to warrant giving the examination. Waiver by examination may be attempted only once per course and does not reduce the total number of units. A nonrefundable fee of $50 is charged for each examination for waiver. Contact the MBA Programs office at (619) 260-4860.